
Francisco HERNÁNDEZ-MARCOS



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EDUCATION

2002 - 2004	LONDON BUSINESS SCHOOL Master in Business Administration (Finance) Top 20%, Recipient, La Caixa-British Council and Rafael del Pino Scholarships	London, UK
2003	UNIVERSITY OF CHICAGO GSB MBA International Exchange Programme	Chicago (IL), USA
1995 - 1999	UNIVERSIDAD POLITÉCNICA DE MADRID MSc, Industrial Engineer (Operations) Top 10%, Final Dissertation: A with honours	Madrid, Spain
1991 - 1995	UNIVERSIDAD POLITÉCNICA DE MADRID BSc, Mechanical Technical Engineer Top 5%, Final Dissertation: A	Madrid, Spain

BUSINESS EXPERIENCE

Jul 2003 to Sep 2003	ABN AMRO Summer Internship <ul style="list-style-type: none">Coordinated project in Financial Markets business unit.	London
Nov 2001 to Aug 2002	MARCOPOLO CONSULTING Founder and Project Manager <ul style="list-style-type: none">Projects in Industry and Financial Services. Strategic planning and investment analysis. Fund-raising.Client acquisition and development, among them top 3 Spanish personal bank, top 2 Peruvian bank, and top 5 Spanish insurer.	Madrid
Mar 2000 to Oct 2001	MCKINSEY&CO Management Consultant, Senior Business Analyst <ul style="list-style-type: none">Projects in Industry and Financial Services, mainly in corporate and business strategy, new business development, and operations improvement.Responsible of establishing criteria for new branches opening plan and new channel business plan redaction.	Madrid, Barcelona, San Sebastián, Lisbon

ADDITIONAL INFORMATION

- Military service at Engineers Corps (1994-1995).
- PriceWaterhouseCoopers scholarship for MSc (1999).
- Advanced user of office software. Industrial Innovation course at Escuela Organización Industrial. Advanced Microeconomics course at London School of Economics.
- English and Mathematics teacher for minorities. Manager of Micro-loan programme for immigrants. President of the Spanish Club at London Business School. Elected representative of department at Universidad Politécnica de Madrid. Active committee member of Foundations La Caixa and Rafael del Pino's scholars associations.
- GMAT 710 (Top 5%).
- Sports: basketball, tennis and cycling. Hobbies: cinema, reading, and music. Avid traveller: Europe, China, Cuba, India, Morocco and the USA (coast-to-coast road trip in 1999).

LANGUAGES Fluid English. Native Spanish. Basic Portuguese.